

# **Performance Based Contracting Workshop**

*Presented by*

**U.S. ARMY CORPS OF ENGINEERS, OMAHA DISTRICT,  
AMERICAN COUNCIL OF ENGINEERING COMPANIES/NEBRASKA,  
and SOCIETY OF AMERICAN MILITARY ENGINEERS**

**16 June 1:00- 5:00 pm and 17 June 8:00 – 11:00 am**

*Per the President's Agenda, the Federal Government is moving toward a performance based contracting (PBC) atmosphere for all service type contracts. This workshop/information exchange will focus on the environmental work performed by the Corps for Engineers through presentations and panel discussions with the Government, contractors, and others serving the environmental industry.*

## ***Learn the elements of performance-based contracting:***

- ✓ Results Oriented Scope
- ✓ Performance Measurements
- ✓ Incentives/Disincentives
- ✓ Quality Assurance Surveillance Plan (QASP)

## ***Scheduled attendees include:***

- ✓ Government Representatives
- ✓ Contracting and Project Leaders
- ✓ Insurance Industry Leaders

## ***Your take away:***

- ✓ Information exchange
- ✓ Better understanding of Federal role in PBC
- ✓ Government and Industry Feedback
- ✓ Samples from PBC projects

## ***Where:***

*Peter Kiewit Conference Center, Auditorium  
1313 Farnam Street  
Omaha, Nebraska 68102*

## ***Contact:***

*Chris Wiehl, USACE Omaha District – (402) 221-7736 or christoher.d.wiehl@usace.army.mil  
Jeff Williamson, URS Corporation – (402) 952-2550 or jeffrey\_williamson@urscorp.com*

***Conference to be held in conjunction with the June SAME Luncheon at the Field Club 17 June 2004***



US Army Corps  
of Engineers  
Omaha District



## PBC Workshop Agenda (Tentative)

### Wednesday, June 16

Noon – 1:00 p.m.	Networking & Registration
1:00 p.m. – 1:10 p.m.	Welcome & Opening Remarks <ul style="list-style-type: none"><li>♦ Doug Plack, Chief, Environmental Remediation Branch Omaha District, U.S. Army Corps of Engineers</li><li>♦ Jeff Williamson, URS Corporation Past President, ACEC/Nebraska and Third Vice President, SAME Omaha Post</li></ul>
1:10 p.m. – 1:40 a.m.	What is Performance-Based Contracting? <ul style="list-style-type: none"><li>♦ Paula Wells, Senior Fellow, The Performance Institute</li><li>♦ Doug Hadley, Environmental Remediation Team Leader Contracting Division, Omaha District, U.S. Army Corps of Engineers</li></ul>
1:40 p.m. – 2:10 p.m.	Government Customer Perspective <ul style="list-style-type: none"><li>♦ U.S. Army ACSIM Representative (Invited)</li><li>♦ U.S. Air Force Representative (Invited)</li></ul>
2:10 p.m. – 2:40 p.m.	Insurance Industry Perspective <ul style="list-style-type: none"><li>♦ Eliana Makhoul, Ph.D., P.E. Marsh Environmental Practice</li></ul>
2:40 p.m. – 3:00 p.m.	Networking Break
3:00 p.m. – 5:00 p.m.	Industry Perspectives and Case Studies <ul style="list-style-type: none"><li>♦ Writing Performance Work Statements (PWS)</li><li>♦ Pricing</li><li>♦ Incentives</li><li>♦ Performance Measurement</li><li>♦ Risk Management</li></ul>
5:00 p.m.	Adjourn – Informal Social Gathering at Rick's Café Boatyard (Tentative)

### Thursday, June 17

7:00 a.m. – 8:00 a.m.	Networking & Registration
8:00 a.m. – 9:30 a.m.	Industry Perspectives and Case Studies (Continued)
9:30 a.m. – 10:00 a.m.	Networking Break
10:00 a.m. – 10:45 a.m.	Open Microphone and Panel Discussion
10:45 a.m.	Closing Remarks
11:00 a.m.	Adjourn – SAME Omaha Post June General Membership Luncheon, Field Club of Omaha

**Please Register No Later Than Monday, June 14, 2004**

<u>Name/Title</u>	<u>Telephone</u>	<u>Fax</u>	<u>E-Mail</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Company/Organization: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

<b><u>Registration Fees</u></b>	<b><u>Number</u></b>	<b><u>Amount</u></b>
Government Employees	<b>FREE</b>	<b>\$0</b>
Corporate Rate	\$15	_____
<b>Total Registration Fee</b>		_____

**Sponsorships are available for Networking Breaks and Refreshments.**

**Sponsors will be recognized by prominent signage at the sponsored event and throughout the workshop.**

**Please contact Jeff Williamson at (402) 952-2550 or [jeffrey\\_williamson@urscorp.com](mailto:jeffrey_williamson@urscorp.com) for additional information.**

**Mail registration and check/money order (payable to ACEC/Nebraska) to:** PBC Workshop  
c/o URS Corporation  
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Omaha, NE 68154  
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